

# The Forrester Total Economic Impact™ of the SmartStack Integrated Infrastructure Solution

Through four customer interviews and data aggregation, Forrester concluded that the Cisco and Nimble Storage SmartStack solution has the following three-year financial impact:

## OPEX LABOR SAVINGS

### BEFORE

Legacy environment

**22**  
hours/  
week



### AFTER

**2**  
hours/  
week



SmartStack

With SmartStack, only 2 hours per week are required to perform administrative tasks.



## SMARTSTACK BY THE NUMBERS



The average infrastructure savings was **\$385,000** including vendor selection activities, implementation labor, servers, storage, networking, and maintenance



**\$19,000** in power and cooling savings consolidating more workloads onto fewer servers with SmartStack



Future replacement admins will cost **\$30,000** less due to the simplicity of SmartStack management

## SUMMARY OF BENEFITS

3-year risk adjusted benefit

